



## **3rd ASEM University-Business Forum** 6 November 2012

## ASEM Work Placement Programme A Draft Proposal

Professor Alexandra Angress, University of Applied Sciences Aschaffenburg, Germany Edmund Zirra, University of Applied Sciences Karlsruhe, Germany

SPONSORED BY THE







## ASEMME3 in Copenhagen, Denmark, in 2011

#### **The Ministers**

(B 8) Considered the establishment of an ASEM placement programme in terms of setting up a pilot scheme for higher education-business mobility of qualified students between Asia and Europe (partly funded by public resources and industry);

#### The defined basis:

- $\rightarrow$  To set up a **pilot scheme**
- ightarrow for qualified students
- → which is partly funded by public resources and industry.

SPONSORED BY THE









#### The main idea

- → to enhance the total tertiary education experience through practical experience;
  - Beneficial to students by provision with a unique opportunity to gain work experience and contact outside the academic sector;
  - Beneficial to higher education institutions by supporting them to develop know-how and skills for a lifetime of careers.
  - Beneficial to employers in that an ASEM trainee can help to enhance a company's/organisation's competitiveness through transfer of academic know-how and enable talent recruitment

SPONSORED BY THE









#### "Pilot scheme"

ASEM members are being asked upon approval of the proposal at ASEMME4

- 1. to establish a small scale preliminary work placement programme;
- 2. to give the programme a real world test in order to evaluate the feasibility, cost, etc.;
- 3. to eventually turn the pilot in a **regular service**.

SPONSORED BY THE









#### Proposal

#### Target group: "Qualified students"

- → Level: Master students (proposed for the pilot phase)
- → **Subject:** open to all subjects
- $\rightarrow$  **Duration:** 2 6 months

#### Funding: "Partly funded by public resources and industry"

- $\rightarrow$  the **host organisation** ensures adequate support (accommodation, cash, etc.);
- $\rightarrow$  travel cost and other additional cost are borne by **public authorities**.

#### Elements to be supported:

- ightarrow Preparatory training e.g. cross-cultural and language training
- $\rightarrow$  Work placement
- ightarrow Evaluation/Follow-up by home and host organisation









Good practices example for a concept and structure of the programme

### Overview

- 1. Organisational structure
  - I. Possible stakeholders
  - II. Identifying work placements and programme administration
- 2. Organisational Procedures
  - I. Application procedures
  - **II.** Selection and matching procedures
- 3. Financial means
  - I. Elements supported
  - II. Financial sources
- 4. Methods awarding grants









#### Good practices example for a concept and structure of the programme

**Organisational structure** 

- I. Possible involved parties (stakeholders):
  - Universities
  - o Enterprises
  - Chamber of Commerce
  - Political authorities
  - o Students
  - Business development agencies
  - Business networks
  - Employer's organisations
  - o NGOs

 $\cap$ 

SPONSORED BY THE









#### Good practices example for a concept and structure of the programme

#### **Organisational structure**

#### II. Identifying work placements and programme administration

- Building a [University-Business-Network] [UBN] to organise the partnership
  - A University as the coordinator
    - $\checkmark$  Handling the administration in cooperation with national authorities
    - $\checkmark\,$  Asking all kind of host organisations for placements and calling for applications
  - Network partners
    - ✓ Host organisations support the programme with placements
    - ✓ Associations promote the programme among members and in public

SPONSORED BY THE









#### Good practices example for a concept and structure of the programme

#### **Organisational Procedures**

#### I. Application procedure:

- Universities apply for becoming a **[UBN]** showing the capacity of the network
- Host organisations offer placements to the **[UBN]** which will check criteria like:
  - financial contribution
  - kind of work/project offered
  - named responsible tutor
- The checked host organisations register at a central database
- Students of the participating universities apply on the database to (three) registered placement offers/host organisations <u>or</u>
- Students apply with an offer from a host organisation which has to be checked following the same criteria as the registered ones

SPONSORED BY THE









#### Good practices example for a concept and structure of the programme

#### **Organisational procedures**

#### II. Selection and matching procedure

- **[UBN]** are selected in participating countries
- The **[UBN]** selects (max. three) outgoing students for each host organisation the students applied for, balancing the applications between the countries as far as possible
- The **[UBN]** responsible for a certain host organisation selects (max. three) incoming applicants for each work placement
- The host organisation selects the candidate accepted for a certain work placement

SPONSORED BY THE









#### Good practices example for a concept and structure of the programme

#### **Financial means**

#### I. Elements supported

- Organisational costs
  - Implementation costs (advertising, database, etc.)
  - Universities respectively the [UBN] for finding placements and matching procedures
  - Preparatory training e.g. cross-cultural and language training
  - Evaluation/Follow up by home and host organisations
- Participants costs during stay abroad
  - Accommodation
  - Living costs
  - Local public transport
- Travel and other additional costs









#### Good practices example for a concept and structure of the programme

#### **Financial means**

#### II. Financial sources

- Host organisations Ο
  - Accommodation (in cash or in kind)
  - Living costs during the work placement
  - Local public transport (in cash or in kind)
  - Other additional costs
- Private money of participants
  - Travel costs (partly)
  - Insurance (partly)
- Public money
  - Organisational costs for education secretariat and national contact point
  - Organisational costs for **[UBN]**









# Proposal for public funding regarding the concept and structure of the programme based on good practice example

#### Method awarding grants (proposal)

- Travel grants are provided by the respective **[UBN]** for the outgoing student
- Contribution to the costs for the stay abroad are principally covered by the host organisation
- In case of insufficient support by host organisation: grants for **incoming students** 
  - The receiving UBN, as the contact to the respective host organisation, adds the difference to the living costs
    - ✓ The "incoming grant" assists the negotiation with host organisations
    - ✓ The "incoming principle" respects different living costs in participating countries





the **ASEM** education secretariat



## **THANK YOU FOR YOUR ATTENTION!**

SPONSORED BY THE



Federal Ministry of Education and Research



Deutscher Akademischer Austausch Dienst German Academic Exchange Service





#### **Topics for discussion**

#### **Organisational structure**

- → Identifying placements
- → Programme administration

#### **Organisational procedures**

- $\rightarrow$  Application procedure
- $\rightarrow$  Matching and selection procedure

#### Method awarding grants

- → Travel grants to outgoing students
- $\rightarrow$  Costs for the living costs to incoming students (in case of insufficient payment)

#### And after the ASEM work placement?

 $\rightarrow$  Alumni work

ΠΔΔΠ







# For further information please visit the ASEM Education Secretariat's website:

http://www.asem-education-secretariat.org

#### Contact

- Professor Alexandra Angress (alexandra.angress@h-ab.de)
- Mr Edmund Zirra (edmund.zirra@hs-karslruhe.de)
- Ms Bettina Onyango (onyango@daad.de)

SPONSORED BY THE



