

Science Marketing\_



Study on the Cooperation Between HEIs and Public and Private Organisations in Europe

### HIPPO DG Education and Culture

THIRD ASEM UNIVERSITY – BUSINESS FORUM 2012 "DRIVING INNOVATION" PUTRA WORLD TRADE CENTRE KUALA LUMPUR 5 – 6 NOVEMBER 2012 Prof. Dr. Thomas Baaken, Münster Germany Largest study into European university-business cooperation (UBC)...

6,280 responses from rectors and academics.

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www.ub-cooperation.eu

### METHOD: Multi-Method

<ol> <li>Secondary information search</li> </ol>	<ul> <li>Literature,</li> <li>Published reports (national and EU leve</li> <li>Books,</li> <li>Journals.</li> </ul>	el),
2. Qua	<u>10 expert interviews</u>	
litative research 3. Quantitative research	<ul> <li>Survey translated into <u>22 languages</u>,</li> <li>Sent to all European HEIs (3551HEIs),</li> <li><u>33 countries</u>,</li> <li>Survey sample = <u>6,280</u>,</li> <li>Representative sample achieved.</li> </ul>	Perceptions of UBC development of Academics & HEI reps
4. Qualitative workshop	<u>12 experts</u> in UBC met in Brussels	
5. Case studies	30 good practice European UBC case stud	lies

### **METHOD:** Countries involved



#### **PARTICIPATING COUNTRIES**

Countries that are existing, or candidate members, of the <u>European Union</u> or are partly committed to the EU economy and regulations as member of the <u>European Economic Alliance (EEA)</u> were targets of the study.



Involved in study



### **RESULTS: Total UBC**

### ACADEMICS

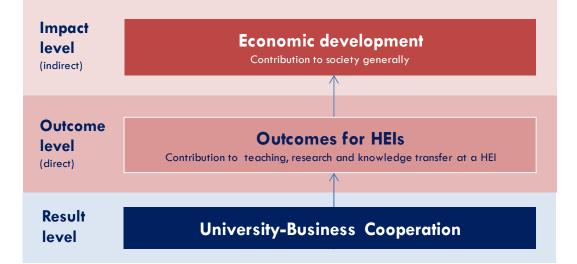
4,123 academics responded to the major study HEI REPRESENTATIVES

2,157 from HEI Mngt. responded to the major study



#### through:

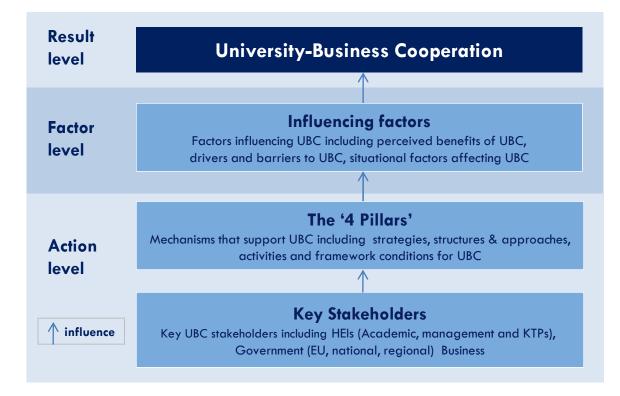
- 1. knowledge transfer,
- 2. creation of new technologies,
- 3. <u>providing people with</u> <u>effective skills and</u> <u>knowledge</u>





European UBC is influenced by a large number of factors including:

- 1. Influencing factors
- 2. <u>Mechanisms that support</u> <u>UBC (The '4 Pillars')</u>
- 3. Key stakeholders

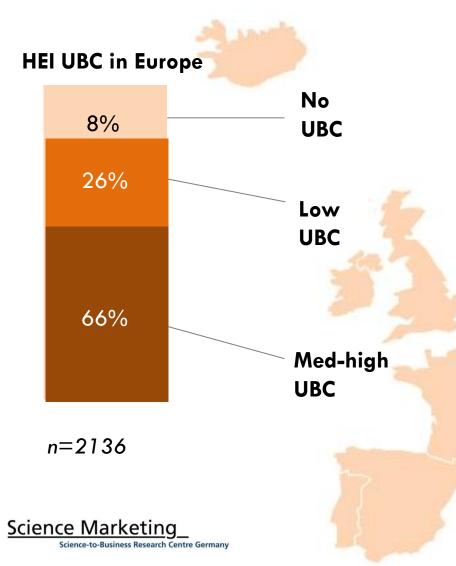




RESULT 3: Cooperation between university and business in Europe is still in the early stages of development

### **RESULTS: Total UBC**





<u>1 of every 3 HEls</u> undertake no or a very low amount of UBC activity

# <u>RESULT 4</u>: There are 8 types of UBC

#### UBC is more <u>than the creation of</u> <u>patents, licences and contract</u> <u>research.</u>

## There are eight different ways in which HEIs and business cooperate

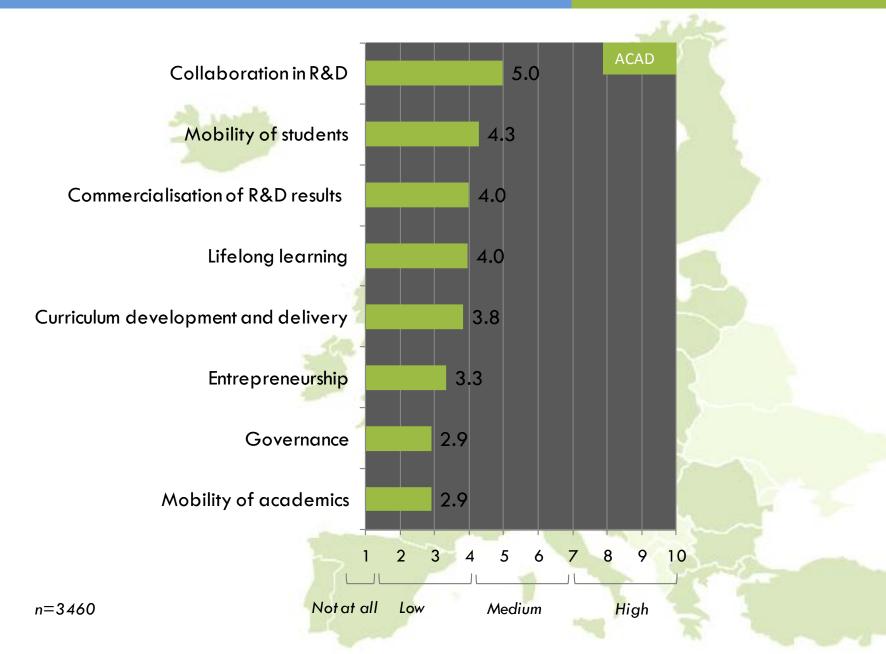
- 1. Collaboration in research and development (R&D),
- 2. Mobility of academics,
- 3. Mobility of students,
- 4. Commercialisation of R&D results,
- 5. Curriculum development and delivery,
- 6. Lifelong learning (LLL),
- 7. Entrepreneurship,
- 8. Governance.



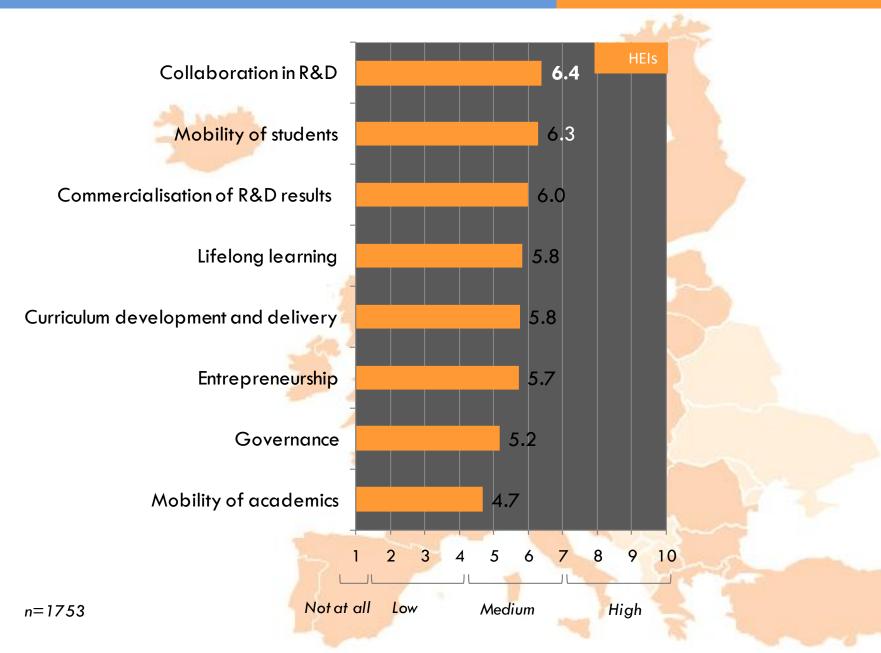


### **RESULTS:** Types of UBC

### ACAD



### RESULTS: Types of UBC



### **RESULT 5:** Situational factors partly explain UBC

Gender

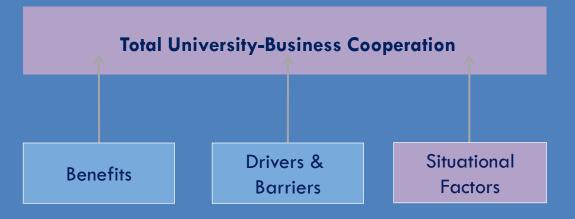
Years working in **business** 

Faculty

Country

The type of HEI they work for

Age



Years working

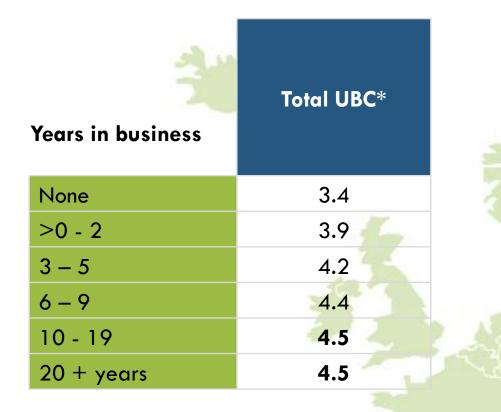
in the HEI

### All <u>'situational</u>

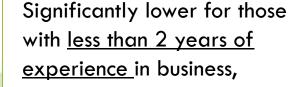
factors' ..

play a role in influencing the extent of UBC

## SIT. FACT: Years in Business ACAD



**<u>Scale:</u>** 1 = none, >1 - 4 = low; >4 - 7 = medium; >7 - 10 = high



<u>'Diminishing returns'= 5</u> <u>years working in business</u>,

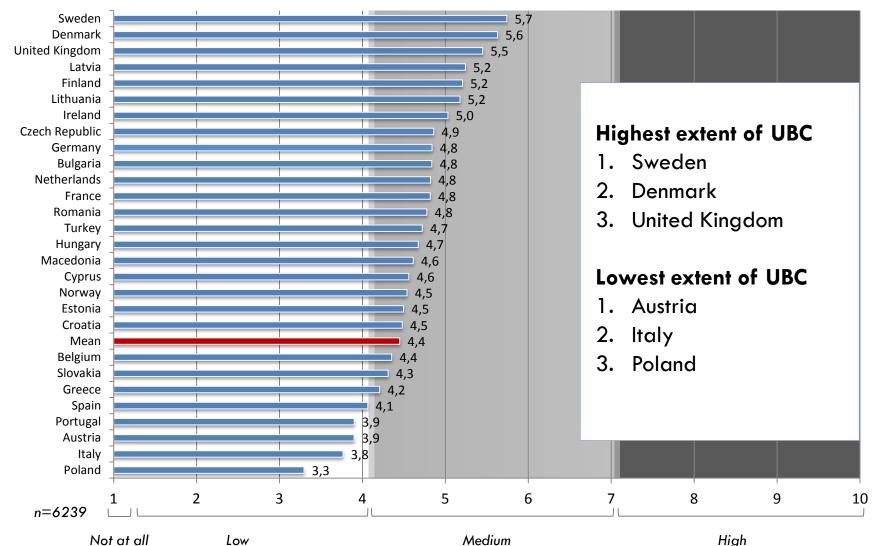
<u>Technology and Engineering</u> have the highest level of UBC.



### SIT. FACTORS: Country

### Q7. Extent of cooperation per country (combined) (min 30 respondents)

Please indicate to what extent you / your HEI cooperates with business (mean of all)



ingn

ACAD

HEI

# SIT. FACTORS v Types of UBC

				Commerciali-	Curriculum							
	Collaboration			sation of R&D		Lifelong	Entrepreneur-					
Country	in R&D	academics	students	results	and delivery	learning	ship	Governance	Total UBC			
Austria	6.7	3.8	5.1	5.5	5.0	5.4	4.5	4.4	5.0			
Belgium	6.3	4.5	5.9	5.6	5.5	5.4	5.6	4.5	5.4			
Bulgaria	5.4	5.4	6.0	4.8	5.7	6.4	5.6	5.5	5.8			
Czech Republic	6.1	5.0	5.8	5.0	6.3	6.3	4.0	3.9	5.3			
Denmark	6.3	4.8	6.7	5.4	5.8	6.3	6.0	4.7	5.8			
Estonia	5.1	4.1	5.2	4.7	6.9	6.4	4.9	4.0	5.1			
Finland	7.4	5.3	7.0	5.4	5.9	6.6	6.0	5.0	6.2			
France	6.8	4.0	6.8	5.2	6.3	6.2	6.0	5.9	5.9			
Germany	7.2	4.6	6.7	5.9	4.9	5.3	5.6	4.7	5.6			
Hungary	6.4	4.6	5.4	4.7	6.1	6.2	4.8	5.1	5.6			
Ireland	7.9	5.1	7.2	7.7	7.3	7.1	7.6	6.8	6.9			
Italy	5.8	4.8	6.0	5.0	5.9	55	5 1	17	5 2			
Latvia	6.4	5.9	7.2	4.4	6.7	CED	OFD MANIX					
Lithuania	4.9	5.9	7.2	4.4	6.7	GERI	GERMANY European leaders in UBC 1. Collaboration in R&D 2. Mobility of students					
Netherlands	6.4	4.6	6.1	5.4	5.2	Euro						
Norway	6.5	4.0	5.3	4.7	4.5	1. (						
Poland	4.9	4.4	5.5	4.0	5.1							
Portugal	6.0	4.8	6.8	4.8	6.0							
Romania	6.8	6.3	7.2	5.5	6.9	3. (	3. Commercialisation of R&D					
Slovakia	5.1	4.8	5.4	4.4	4.9							
Spain	6.9	4.9	6.6	6.1	5.7	Belov	Below average extent of UBC 1. Curriculum development & Delivery					
Sweden	7.0	4.4	5.4	6.2	5.5							
Turkey	5.6	5.0	5.4	4.5	4.6	1. (						
United Kingdom	7.6	5.4	6.5	7.4	6.9							

**Scale:** 1 = No UBC, >1 - 4 = low ; >4 - 7 = medium ; >7 - 10 = high



- ery
- Lifelong learning 2.
- 3. Governance

### **RESULT 6: BARRIERS**

#### Most important barriers for academics

- 1. Bureaucracy within or external to the HEI (7.3)
- 2. Lack of HEI funding for UBC (6.9)
- 3. Lack of external funding for UBC (6.9)

#### Most important barriers for HEIs

- 1. Lack of external funding for UBC (7.0)
- 2. Lack of financial resources of the business (6.9)
- 3. Business lack awareness of HEl activities (6.9)

**<u>Scale:</u>** 1 = No UBC, >1 - 4 = low; >4 - 7 = medium; >7 - 10 = high

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# RESULT 7: DRIVERS (most important)

#### Most important drivers for academics

- 1. Existence of mutual trust (7.4)
- 2. Existence of mutual commitment (7.0)
- 3. Having a shared goal (7.0)

#### Most important drivers for HEIs

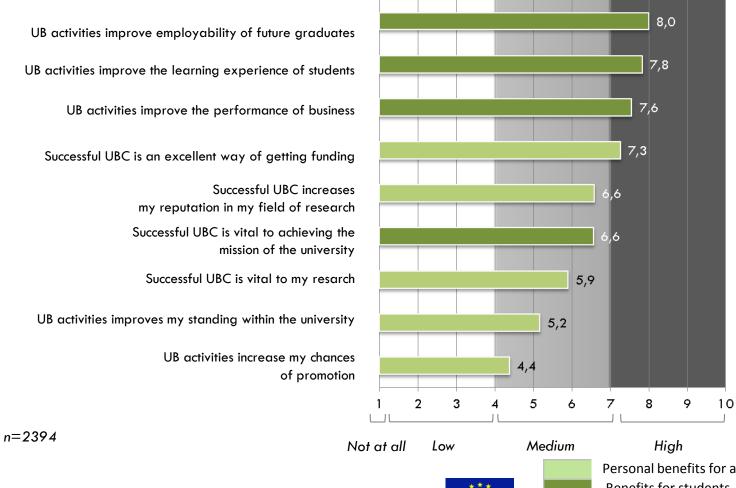
- 1. Existence of mutual trust (7.5)
- 2. Existence of mutual commitment (7.1)
- 3. Having a shared goal (7.1)

**<u>Scale:</u>** 1 = No UBC, >1 - 4 = low; >4 - 7 = medium; >7 - 10 = high

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## **RESULT 8: Benefits of UBC**

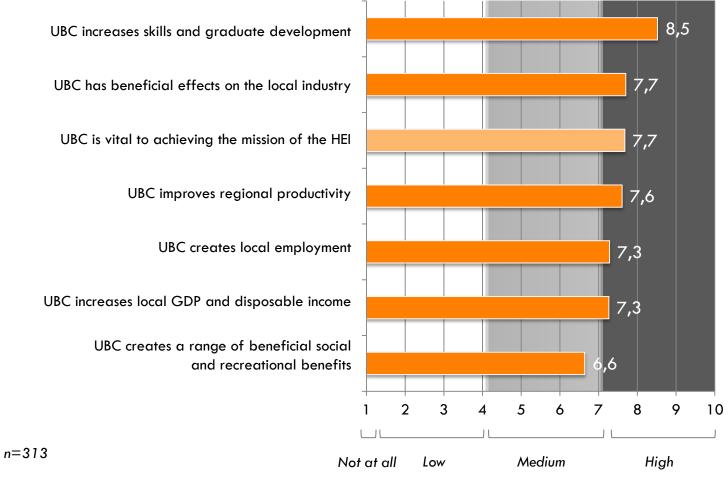
# **Q24.** Please indicate the extent to which you agree or disagree with the following statements.



Personal benefits for academics Benefits for students, business or the HEI

## Benefits of UBC

### **E3.** Please indicate the extent to which you agree or disagree with the following statements.





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## RESULT 9: 4 PILLARS (developm. vs impact)

#### DEVELOPMENT

Most important developed of the

The extent of development of the *4 Pillars* from most developed to least is:

- 1. Operational activities (5.4),
- 2. Structures and approaches (5.1),
- 3. <u>Strategies</u> (4.9), and

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4. Framework conditions (4.5).

IMPACT

Most biggest impact on UBC from the **Pillars:** 

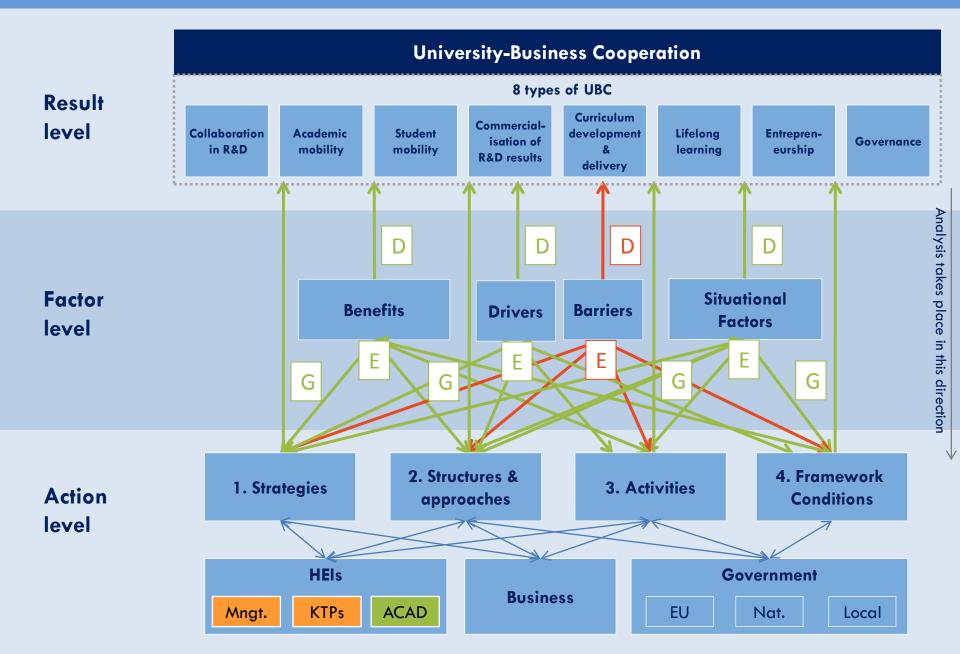
The extent of development of the *4 Pillars* from most developed to least is:

- 1. <u>Strategies (58%)</u>
- 2. Operational activities (53%),
- 3. Structures and approaches (52%), and
- 4. Framework conditions (40%).

A greater focus on strategies (especially implementation strategies) is required

**Scale:** 1 = No UBC, >1 - 4 = low ; >4 - 7 = medium ; >7 - 10 = high

## **RESULT 10: UBC Ecosystem**



### So what does this mean for HEIs, Govt. and key stakeholders?

A <u>new paradigm</u> is in play

<u>New thinking</u> is required to develop our societies through UBC



A more holistic approach to UBC is required beyond:

- Patents and licenses
- Paper strategies (mission / vision)
- Just HEIs and business
- Creating a science park
- One-off, short-term interactions

# CONTACT

### Contact

### Contact persons

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